

Nonprofit Technology Resources
Profit & Loss Prev Year Comparison
August 2005 through July 2006

	Aug '05 - Jul 06	Aug '04 - Jul 05	\$ Change	% Change
Ordinary Income/Expense				
Income				
4-1000 · Cash Income				
4-1010 · Donations				
4-1210 · Individual Contributions	3,364.25	5,598.34	-2,234.09	-39.9%
4-1220 · Board Contributions	500.00	800.00	-300.00	-37.5%
4-1150 · United Way Donor Opti	153.38	104.89	48.49	46.2%
4-1170 · Corporate Grants	0.00	2,972.00	-2,972.00	-100.0%
4-1200 · Foundation Grants	67,575.00	63,350.00	4,225.00	6.7%
Total 4-1010 · Donations	71,592.63	72,825.23	-1,232.60	-1.7%
4-2000 · Fundraising Income				
4-2120 · Event Income	0.00	664.00	-664.00	-100.0%
4-2140 · Mission Fish	92.49	0.00	92.49	100.0%
Total 4-2000 · Fundraising Income	92.49	664.00	-571.51	-86.1%
4-3000 · Program Services				
4-3110 · Information Services				
4-3150 · CommuniShare Income	0.00	1,500.00	-1,500.00	-100.0%
Total 4-3110 · Information Services	0.00	1,500.00	-1,500.00	-100.0%
4-3210 · Hardware Training				
4-3220 · CLAP Computer Lab	7,370.00	6,050.00	1,320.00	21.8%
4-3050 · Learning Through Tech	37,420.00	13,355.00	24,065.00	180.2%
4-3070 · BACAAQ	570.00	0.00	570.00	100.0%
4-5650 · Hardware Admin Fee	23,273.67	14,952.34	8,321.33	55.7%
4-5651 · Hardware Admin-Non Taxable	511.88	0.00	511.88	100.0%
4-5656 · System	101,874.65	52,711.50	49,163.15	93.3%
4-5657 · System-Non-Taxable	3,420.00	0.00	3,420.00	100.0%
Total 4-3210 · Hardware Training	174,440.20	87,068.84	87,371.36	100.4%
4-3700 · Sales & Rentals				
4-6450 · Thrift Store Sales	1.00	0.00	1.00	100.0%
4-5645 · Recyclable Material Sales	8,054.59	2,096.63	5,957.96	284.2%
4-6400 · Misc Sale of Goods	900.00	450.00	450.00	100.0%
Total 4-3700 · Sales & Rentals	8,955.59	2,546.63	6,408.96	251.7%
4-3200 · Software Training				
4-3876 · Leadership Training	605.00	390.00	215.00	55.1%
Total 4-3200 · Software Training	605.00	390.00	215.00	55.1%
4-3300 · Services				
4-3320 · Tech Service	50.00	140.00	-90.00	-64.3%
4-3100 · Consulting Income	112.50	0.00	112.50	100.0%
4-3330 · Tech Support	105.00	50.00	55.00	110.0%
Total 4-3300 · Services	267.50	190.00	77.50	40.8%
4-6380 · Payroll Subsidy	0.00	0.00	0.00	0.0%
Total 4-3000 · Program Services	184,268.29	91,695.47	92,572.82	101.0%
4-6800 · Sales Tax Discount	63.84	0.00	63.84	100.0%
4-8320 · Interest Income	26.88	10.78	16.10	149.4%
Total 4-1000 · Cash Income	256,044.13	165,195.48	90,848.65	55.0%
Total Income	256,044.13	165,195.48	90,848.65	55.0%
Cost of Goods Sold				
5-1020 · Cost of Goods Sold				
5-1030 · Event Costs	0.00	502.24	-502.24	-100.0%
5-1025 · Auction Cost	0.00	18.41	-18.41	-100.0%
Total 5-1020 · Cost of Goods Sold	0.00	520.65	-520.65	-100.0%
Total COGS	0.00	520.65	-520.65	-100.0%
Gross Profit	256,044.13	164,674.83	91,369.30	55.5%
Expense				
6-1000 · Cash Expenses				
6-2000 · Staff				
6-2100 · Salaries				
6-2110 · Ex Dir	24,923.00	8,723.05	16,199.95	185.7%
6-2111 · Ex Dir Admin	2,000.00	700.00	1,300.00	185.7%
6-2115 · Service Director	200.00	22,737.52	-22,537.52	-99.1%
6-2120 · Service Staff	11,860.00	17,531.94	-5,671.94	-32.4%
6-2121 · Project Management	245.00	0.00	245.00	100.0%
6-2130 · Development	25,182.25	17,509.88	7,672.37	43.8%
6-2125 · PT Service Staff	21,823.29	3,030.00	18,793.29	620.2%
Total 6-2100 · Salaries	86,233.54	70,232.39	16,001.15	22.8%
6-2200 · Other Personnel				
6-2210 · Outside Management Assistance	0.00	300.00	-300.00	-100.0%
6-2240 · Temporary Help	4,307.75	834.50	3,473.25	416.2%
6-2290 · Intern	51.50	180.25	-128.75	-71.4%
6-3725 · Thrift Store Commision	0.00	120.00	-120.00	-100.0%
Total 6-2200 · Other Personnel	4,359.25	1,434.75	2,924.50	203.8%
6-2230 · Benefits	2,600.00	2,500.00	100.00	4.0%

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6-2300 · Payroll Taxes				
6-2331 · FICA - Employer Exp	7,085.91	5,804.73	1,281.18	22.1%
6-2332 · FICA Admin Expense	153.00	53.55	99.45	185.7%
6-2333 · SUTA- Employer Exp	5,882.48	3,103.51	2,778.97	89.5%
Total 6-2300 · Payroll Taxes	13,121.39	8,961.79	4,159.60	46.4%
6-2500 · Staff Development				
6-2560 · Travel	936.39	966.35	-29.96	-3.1%
6-2540 · Memberships	225.00	0.00	225.00	100.0%
6-2555 · Background Check	0.33	0.00	0.33	100.0%
Total 6-2500 · Staff Development	1,161.72	966.35	195.37	20.2%
Total 6-2000 · Staff	107,475.90	84,095.28	23,380.62	27.8%
6-2600 · Program Expenses				
6-3450 · Bad Debt Expense	1,460.50	20.00	1,440.50	7,202.5%
6-2620 · Hardware for Clients	24,867.01	13,152.99	11,714.02	89.1%
6-2801 · Software Development	0.00	472.50	-472.50	-100.0%
6-3200 · Advertising	6,820.00	2,185.00	4,635.00	212.1%
6-3330 · On-Line Systems	1,592.60	1,500.67	91.93	6.1%
6-3380 · Postage and Shipping	2,454.48	2,605.94	-151.46	-5.8%
6-3715 · Auction Fee Expenses	112.79	237.35	-124.56	-52.5%
6-3720 · Bank Charges	964.33	59.75	904.58	1,513.9%
6-7760 · Finance Charge	3,847.45	3,123.86	723.59	23.2%
Total 6-2600 · Program Expenses	42,119.16	23,358.06	18,761.10	80.3%
6-3000 · Equipment & Supplies				
6-7755 · Hospitality Admin	145.81	134.21	11.60	8.6%
6-3500 · Supplies	13,268.12	7,247.18	6,020.94	83.1%
6-3110 · Hospitality	1,555.16	1,415.93	139.23	9.8%
6-3510 · Equipment Expense	125.00	744.04	-619.04	-83.2%
6-4420 · Equipment Repair	627.61	50.35	577.26	1,146.5%
Total 6-3000 · Equipment & Supplies	15,721.70	9,591.71	6,129.99	63.9%
6-6100 · Transportation				
6-6110 · Automobile	153.41	78.27	75.14	96.0%
6-6130 · Vehicle Rental	3,733.37	3,524.31	209.06	5.9%
Total 6-6100 · Transportation	3,886.78	3,602.58	284.20	7.9%
6-7000 · Occupancy				
6-7310 · Rent	36,000.00	36,500.00	-500.00	-1.4%
6-7315 · Facilities	1,324.87	2,945.84	-1,620.97	-55.0%
6-5000 · Facility Insurance	8,790.78	9,067.89	-277.11	-3.1%
6-7320 · Waste Removal	500.00	263.00	237.00	90.1%
6-7419 · Electric-22-02-65-037634	4,938.65	4,754.36	184.29	3.9%
6-7420 · Electric-22-02-65-038038	1,785.27	3,590.88	-1,805.61	-50.3%
6-7421 · Gas	3,251.24	2,830.51	420.73	14.9%
6-7440 · Water	526.41	654.11	-127.70	-19.5%
6-7500 · Telephone	1,805.17	1,672.33	132.84	7.9%
Total 6-7000 · Occupancy	58,922.39	62,278.92	-3,356.53	-5.4%
6-7700 · Management				
6-7705 · Board Insurance	943.00	978.00	-35.00	-3.6%
6-7730 · Audit Fee	825.00	800.00	25.00	3.1%
6-7740 · Payroll Services	1,380.55	1,295.00	85.55	6.6%
6-7745 · Bookkeeping Service	1,775.00	1,400.00	375.00	26.8%
6-7770 · Management Fees and Regist	123.05	125.00	-1.95	-1.6%
Total 6-7700 · Management	5,046.60	4,598.00	448.60	9.8%
Total 6-1000 · Cash Expenses	233,172.53	187,524.55	45,647.98	24.3%
Total Expense	233,172.53	187,524.55	45,647.98	24.3%
Net Ordinary Income	22,871.60	-22,849.72	45,721.32	200.1%
Net Income	22,871.60	-22,849.72	45,721.32	200.1%