

**Nonprofit Technology Resources**  
**Profit & Loss Prev Year Comparison**  
 August 2006 through July 2007

	Aug '06 - Jul 07	Aug '05 - Jul 06	\$ Change	% Change
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
<b>4-1000 · Cash Income</b>				
<b>4-1010 · Donations</b>				
4-1210 · Individual Contributions	2,260.00	3,364.25	-1,104.25	-32.8%
4-1220 · Board Contributions	400.00	600.00	-200.00	-33.3%
4-1150 · United Way Donor Opti	359.24	153.38	205.86	134.2%
4-1170 · Corporate Grants	1,500.00	8,501.50	-7,001.50	-82.4%
4-1200 · Foundation Grants	67,635.00	67,575.00	60.00	0.1%
4-1500 · State Grants	5,000.00	0.00	5,000.00	100.0%
<b>Total 4-1010 · Donations</b>	77,154.24	80,194.13	-3,039.89	-3.8%
<b>4-3000 · Program Services</b>				
<b>4-3210 · Hardware Training</b>				
4-3220 · CLAP Computer Lab	5,410.00	7,370.00	-1,960.00	-26.6%
4-3050 · Learning Through Tech	32,821.00	37,420.00	-4,599.00	-12.3%
4-3070 · BACAAQ	1,775.00	570.00	1,205.00	211.4%
4-5650 · Hardware Admin Fee	21,878.54	23,330.49	-1,451.95	-6.2%
4-5651 · Hardware Admin-Non Taxable	3,805.00	511.88	3,293.12	643.3%
4-5656 · System	98,296.74	99,374.65	-1,077.91	-1.1%
4-5657 · System-Non-Taxable	18,829.36	3,420.00	15,409.36	450.6%
<b>Total 4-3210 · Hardware Training</b>	182,815.64	171,997.02	10,818.62	6.3%
<b>4-3200 · Software Training</b>				
4-3876 · Leadership Training	0.00	605.00	-605.00	-100.0%
4-3200 · Software Training - Other	160.00	0.00	160.00	100.0%
<b>Total 4-3200 · Software Training</b>	160.00	605.00	-445.00	-73.6%
<b>4-3300 · Services</b>				
4-3320 · Tech Service	0.00	50.00	-50.00	-100.0%
4-3100 · Consulting Income	1,387.50	112.50	1,275.00	1,133.3%
4-3330 · Tech Support	345.00	105.00	240.00	228.6%
<b>Total 4-3300 · Services</b>	1,732.50	267.50	1,465.00	547.7%
<b>Total 4-3000 · Program Services</b>	184,708.14	172,869.52	11,838.62	6.9%
<b>4-3700 · Sales &amp; Rentals</b>				
4-6750 · Auction Sales	24,325.18	0.00	24,325.18	100.0%
4-5645 · Recyclable Material Sales	5,759.69	8,055.59	-2,295.90	-28.5%
4-6400 · Misc Sale of Goods	350.00	900.00	-550.00	-61.1%
4-5655 · Acceptance Fee	375.00	0.00	375.00	100.0%
<b>Total 4-3700 · Sales &amp; Rentals</b>	30,809.87	8,955.59	21,854.28	244.0%
<b>4-8320 · Interest Income</b>	29.15	26.88	2.27	8.4%
<b>Total 4-1000 · Cash Income</b>	292,701.40	262,046.12	30,655.28	11.7%
<b>Total Income</b>	292,701.40	262,046.12	30,655.28	11.7%
<b>Gross Profit</b>	292,701.40	262,046.12	30,655.28	11.7%
<b>Expense</b>				
<b>6-1000 · Cash Expenses</b>				
<b>6-2000 · Staff</b>				
<b>6-2100 · Salaries</b>				
6-2110 · Ex Dir	17,446.10	24,923.00	-7,476.90	-30.0%
6-2111 · Ex Dir Admin	1,400.00	2,000.00	-600.00	-30.0%
6-2115 · Service Director	0.00	200.00	-200.00	-100.0%
6-2120 · Service Staff	56,450.59	14,067.50	42,383.09	301.3%
6-2121 · Project Management	3,642.50	245.00	3,397.50	1,386.7%
6-2130 · Development	20,618.64	25,182.25	-4,563.61	-18.1%
6-2125 · PT Service Staff	31,477.43	25,617.29	5,860.14	22.9%
<b>Total 6-2100 · Salaries</b>	131,035.26	92,235.04	38,800.22	42.1%
<b>6-2200 · Other Personnel</b>				
6-2240 · Temporary Help	1,611.63	4,307.75	-2,696.12	-62.6%
6-2290 · Intern	0.00	51.50	-51.50	-100.0%
<b>Total 6-2200 · Other Personnel</b>	1,611.63	4,359.25	-2,747.62	-63.0%
<b>6-2230 · Benefits</b>	2,600.00	2,600.00	0.00	0.0%
<b>6-2300 · Payroll Taxes</b>				
6-2331 · FICA - Employer Exp	10,029.75	7,085.91	2,943.84	41.6%
6-2332 · FICA Admin Expense	107.10	153.00	-45.90	-30.0%
6-2333 · SUTA- Employer Exp	8,246.51	5,882.48	2,364.03	40.2%
<b>Total 6-2300 · Payroll Taxes</b>	18,383.36	13,121.39	5,261.97	40.1%

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<b>6-2500 · Staff Development</b>				
6-2520 · Confs & Seminars	100.00	0.00	100.00	100.0%
6-2560 · Travel	9.00	936.39	-927.39	-99.0%
6-2540 · Memberships	0.00	225.00	-225.00	-100.0%
6-2555 · Background Check	0.00	0.33	-0.33	-100.0%
<b>Total 6-2500 · Staff Development</b>	<u>109.00</u>	<u>1,161.72</u>	<u>-1,052.72</u>	<u>-90.6%</u>
<b>Total 6-2000 · Staff</b>	153,739.25	113,477.40	40,261.85	35.5%
<b>6-2600 · Program Expenses</b>				
6-3450 · Bad Debt Expense	1,510.50	0.00	1,510.50	100.0%
6-2610 · Software for clients	40.94	0.00	40.94	100.0%
6-2620 · Hardware for Clients	39,727.43	24,903.01	14,824.42	59.5%
6-3200 · Advertising	12,482.48	6,820.00	5,662.48	83.0%
6-3330 · On-Line Systems	1,508.70	1,592.60	-83.90	-5.3%
6-3380 · Postage and Shipping	9,007.00	2,454.48	6,552.52	267.0%
6-3715 · Auction Fee Expenses	1,156.18	20.30	1,135.88	5,595.5%
6-3720 · Bank Charges	2,195.27	964.33	1,230.94	127.7%
6-7760 · Finance Charge	1,484.88	3,847.45	-2,362.57	-61.4%
<b>Total 6-2600 · Program Expenses</b>	<u>69,113.38</u>	<u>40,602.17</u>	<u>28,511.21</u>	<u>70.2%</u>
<b>6-3000 · Equipment &amp; Supplies</b>				
6-7755 · Hospitality Admin	55.38	145.81	-90.43	-62.0%
6-3500 · Supplies	14,717.24	13,268.12	1,449.12	10.9%
6-3110 · Hospitality	912.50	1,555.16	-642.66	-41.3%
6-3410 · Software	366.28	0.00	366.28	100.0%
6-3510 · Equipment Expense	0.00	125.00	-125.00	-100.0%
6-4420 · Equipment Repair	0.00	627.61	-627.61	-100.0%
<b>Total 6-3000 · Equipment &amp; Supplies</b>	<u>16,051.40</u>	<u>15,721.70</u>	<u>329.70</u>	<u>2.1%</u>
<b>6-6100 · Transportation</b>				
6-6110 · Automobile	266.87	153.41	113.46	74.0%
6-6130 · Vehicle Rental	4,150.53	3,733.37	417.16	11.2%
<b>Total 6-6100 · Transportation</b>	<u>4,417.40</u>	<u>3,886.78</u>	<u>530.62</u>	<u>13.7%</u>
<b>6-7000 · Occupancy</b>				
6-7310 · Rent	36,000.00	36,000.00	0.00	0.0%
6-7315 · Facilities	2,728.27	1,324.87	1,403.40	105.9%
6-5000 · Facility Insurance	10,674.80	8,790.78	1,884.02	21.4%
6-7320 · Waste Removal	0.00	500.00	-500.00	-100.0%
6-7419 · Electric-37555-00403	6,462.65	4,938.65	1,524.00	30.9%
6-7420 · Electric-56071-01201	3,243.45	1,785.27	1,458.18	81.7%
6-7421 · Gas	2,851.65	3,251.24	-399.59	-12.3%
6-7440 · Water	885.81	526.41	359.40	68.3%
6-7500 · Telephone	1,977.69	1,805.17	172.52	9.6%
<b>Total 6-7000 · Occupancy</b>	<u>64,824.32</u>	<u>58,922.39</u>	<u>5,901.93</u>	<u>10.0%</u>
<b>6-7700 · Management</b>				
6-7705 · Board Insurance	943.00	943.00	0.00	0.0%
6-7730 · Audit Fee	825.00	825.00	0.00	0.0%
6-7740 · Payroll Services	1,334.60	1,354.49	-19.89	-1.5%
6-7745 · Bookkeeping Service	2,210.00	1,775.00	435.00	24.5%
6-7770 · Management Fees and Regist	125.00	123.05	1.95	1.6%
<b>Total 6-7700 · Management</b>	<u>5,437.60</u>	<u>5,020.54</u>	<u>417.06</u>	<u>8.3%</u>
<b>6-8000 · Misc Expense</b>	500.00	0.00	500.00	100.0%
<b>Total 6-1000 · Cash Expenses</b>	<u>314,083.35</u>	<u>237,630.98</u>	<u>76,452.37</u>	<u>32.2%</u>
<b>Total Expense</b>	<u>314,083.35</u>	<u>237,630.98</u>	<u>76,452.37</u>	<u>32.2%</u>
<b>Net Ordinary Income</b>	<u>-21,381.95</u>	<u>24,415.14</u>	<u>-45,797.09</u>	<u>-187.6%</u>
<b>Net Income</b>	<u><u>-21,381.95</u></u>	<u><u>24,415.14</u></u>	<u><u>-45,797.09</u></u>	<u><u>-187.6%</u></u>